Kiwon Seo

Department of Mass Communication

Sam Houston State University

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APPOINTMENTS

2021 ~ Present	Associate Professor, Department of Mass Communication, Sam Houston State University.
2015 ~ 2021	Assistant Professor, Department of Mass Communication, Sam Houston State University.
2014 ~ 2015	Visiting Assistant Professor, Department of Mass Communication, Sam Houston State University.
2008 ~ 2014	Graduate Instructor, Research Assistant, and Teaching Assistant, Department of Communication Arts and Sciences, Pennsylvania State University.

EDUCATION

2014	Pennsylvania State	University,	University Park, PA

Department of Communication Arts and Sciences

Ph.D. in Communication Science

2008 Pennsylvania State University, University Park, PA

College of Communications M.A. of Media Studies

2005 Korea University, Seoul, Korea

School of Journalism and Mass Communication

M.A. of Communication

2003 Korea University, Seoul, Korea

Department of Linguistics B.A. of Arts (Linguistics Major)

B.A. of Arts (Mass Communication, Double Major)

ADMINISTRATIVE POSITIONS HELD

Sam Houston State University

• Graduate Program Coordinator, Department of Mass Communication (2018 ~ Present)

Pennsylvania State University

 Administrator of RePaSS (Research Participant Sign-up System) and Communication Research Lab, Department of Communication Arts and Sciences (2008 Fall ~ 2010 Spring)

RESEARCH INTEREST

- Media effects
- Emotion
- Persuasion
- Message modality

JOURNAL PUBLICATIONS: PEER-REVIEWED

- Seo, K. (2020). Meta-analysis on visual persuasion: Does adding images to texts influence persuasion?, *Athens Journal of Mass Media and Communications*, 6, 177-190.
- Seo, K., & Dillard, J. (2019). A process analysis of message style and persuasion: The effects of gain-loss framing and emotion-inducing imagery, *Visual Communication Quarterly*, 26, 131-145.
- **Seo**, **K**., & Dillard, J. (2019). The persuasive effects of two stylistic elements: Framing and imagery, *Communication Research*, 46, 891-907.
- Kim, H. S., Brubaker, P., and **Seo, K**. (2015). Examining psychological effects of source cues and social plugins on a product review website, *Computers in Human Behavior*, 49, 74-85.
- Seo, K., Dillard, J., and Shen, F. (2013). The effects of message framing and visual image on persuasion, *Communication Quarterly*, 61, 564-583.

BOOK CHAPTER

• Dillard, J. and **Seo**, **K**. (2013). Affect and persuasion. In J. Dillard & L. Shen (Eds.), *The SAGE handbook of persuasion* (pp. 150-166). Thousand Oaks: Sage Publications.

UNIVERSITY INTERNAL PUBLICATION

• **Seo**, **K**. (2016). Does adding images to texts influence persuasion? A meta-analysis of visual effects on persuasive texts. Final research report submitted to *The Office of Research and Sponsored Programs for Sam Houston State University Research Resource Archives*.

FUNDED RESEARCH PROJECT

- 2016 Faculty Research Grant (FRG), Sam Houston State University
 - Principle Investigator: \$5,000.00 funded
 - Research Title: *Meta-analysis on visual persuasion*

CONFERENCE SUBMISSIONS AND PRESENTATIONS

- Seo, K. and Shields, R. E. (2018, June). Fusing, shifting, and contrasting horizons: Voicing social media and the global village. Invited international conference presentation. Sponsored by the National Communication Association and the Communication University of China, Communication University of China, Beijing, China.
- Seo, K. and Kim, N. Y. (2018, June). *Effects of behavioral inhibition/approach systems and framing: Their interaction with a goal-congruent topic*. Paper presented at the annual conference of International Communication Association (ICA), Prague, the Czech Republic.
- Seo, K. (2018, June). Does adding images to texts influence persuasion? A meta-analysis of visual image effects on persuasive texts. Paper presented at the annual conference of ICA, Prague, the Czech Republic.
- Seo, K. (2017, August). Persuasion and message styles: How element matching creates amplification and attenuation. Paper presented at the annual conference of ICA, San Diego, CA.
- Seo, K. (2016, August). Gain-loss framing and emotional imagery: Testing valence and motivational rules for matching. Paper presented at the annual conference of Association for Education in Journalism and Mass Communication (AEJMC), Minneapolis, MN.
- Kim, N. Y., Biswas, M., and **Seo**, **K**. (2015, August). *Investigating individuals'* perceptions of anti-binge drinking message effects on self versus on others: the theoretical implications for the third-person perceptions. Paper presented at the annual conference of AEJMC, San Francisco, CA.
- Seo, K. and Dillard, J. (2015, May). *Matching stylistic elements of persuasive messages: Testing a valence rule using gain-loss framing and image*. Paper presented at the annual conference of ICA, San Juan, Puerto Rico.
- Dillard, J. and Seo, K. (2011, May). Moderators and mediators of message framing effects in persuasion: Six Reasons not to give up hope. Paper presented at the annual conference of ICA, Boston, MA.
- Dillard, J. and **Seo**, **K**. (2010, June). *An application of the reasoned action approach to women's intention to be vaccinated against HPV*. Paper presented at the annual conference of ICA, Singapore.
- Kim, H., Brubaker, P., Kegerise, A., and **Seo**, **K**. (2010, June). To share or not to share, that is the question: Examining psychological effects of heuristic cues on users' attitudes on a product review website. Paper presented at the annual conference of ICA, Singapore.

- Kim, N. and **Seo**, **K**. (2009, August). *Messages of the people, by the people, and for the people*. Paper presented at the annual conference of AEJMC, Boston, MA.

 * This paper received the top poster presentation award in PR division
- Seo, K. and Dillard, J. (2009, May). An appraisal domain analysis of message framing effects. Paper presented at the annual conference of ICA, Chicago, IL.
- Seo, K. and Shen, F. (2009, May). The interactive effects of visual images and message framing on health-related persuasion. Paper presented at the annual conference of ICA, Chicago, IL.
- Bellur, S., Obar, J., Xu, Q., and **Seo**, **K**. (2007, February). *Will you show your Facebook? Self-disclosure in an online social network*. Paper presented at the annual conference of the Mid-Winter AEJMC, Reno, NV.
- Bellur, S., Obar, J., Xu, Q., and **Seo**, **K**. (2007, April). *Will you show your Facebook? Self-disclosure in an online social network*. Poster presented at the 22nd annual graduate exhibition, Pennsylvania State University, University Park, PA.
- Seo, K. (2005, January). A study on discourse change of internet -parody articles of newspapers. Paper presented at 8th annual conference of Korea graduate school students, Sponsored by Korea Society for Journalism and Communication Studies, Seoul, Korea.

TEACHING

Visiting Assistant Professor, Assistant Professor, & Associate Professor, Sam Houston State University (2014 Fall ~ Present)

- MCOM 6360: Communication Research Methods (Graduates)
- MCOM 5340: Social Media (Graduates)
- MCOM 5300: Digital Media History & Theory (Graduates)
- MCOM 5099: Independent Study (Graduates)
- MCOM 5050: Special Topic Persuasion Research (Graduates)
- MCOM 4383: Audience Research & Analysis (Undergraduates)
- MCOM 3362: Media Criticism (Undergraduates)
- MCOM 1330: Analysis of Electronic Culture (Undergraduates)
- MCOM 1130: Media Literacy (Undergraduates)

Stand-Alone Instructor, Pennsylvania State University (2009 Fall ~ 2014 Spring)

- CAS 302: Social Influence Persuasion Campaign (Undergraduates)
- CAS 202: Communication Theory (Undergraduates)
- CAS 100A: Effective Speech Public Speaking Concentration (Undergraduates)
- CAS 100B: Effective Speech Group Communication (Undergraduates)

INVITED TEACHING PRESENTATIONS

- Active learning with QR code activity, Graduate and Undergraduate Instructor Academy, Sam Houston State University (January 14, 2020)
- Education system in South Korea, Geography 1300, Sam Houston State University (April 2, 2019)
- The effects of persuasive message styles. Department of Communication Studies, Sam Houston State University (March 2014)

SERVICE

University Service

 QEP (Quality Enhancement Plan) planning committee member (2018 Spring ~ 2019 Spring)

College Service

- CAM Creative Community Advisory Group (2017 Spring ~ Present)
- CAM CLabs Assessment Committee/Reviewer (2018 Fall ~ Present)
- CAM Diversity, Equity, and Inclusion Committee member (2020 Fall ~ Present)

Department Service

- Committee Chair
 - Graduate program (2018 Fall ~ Present)
 - Ph.D. of Media & Culture (2018 Fall ~ Present)
 - Search for the lecturer position of Media Literacy (2020 Summer)
 - Undergraduate scholarship & Dan Rather internship (2015 Fall ~ 2018 Spring)
- Committee Member
 - Search for the associate level position of Media & Culture (2018 Spring)
 - Ph.D. of Media & Culture (2016 Fall ~ 2018 Spring)
 - Graduate program (2015 Fall ~ 2018 Spring)
 - Search for the position of Media & Culture (2015 Spring)

SCHOLARLY SERVICE

Academic Journal Editorial Board Member

• Korea Reginal Communication Research Association (2021 ~ Present)

Academic Journal Manuscript Reviewer

• Invited peer-reviewer for Applied Psychology, Communication Quarterly, Journal of Experimental Psychology, Journalism Studies, Health Communication, Journal of Applied Sport Psychology, and Communication Research

Academic Affiliation: Professional Memberships

- International Communication Association
- Association for Education in Journalism and Mass Communication
- National Communication Association